

The YourVoyce Direct Marketing Compensation plan is designed to reward our Independent Sales Representatives with over 8 methods of compensation. We offer the opportunity for anyone to become their own Marketing Executive, be it part time or full time, earning compensation by referring others to become Members of the YourVoyce Social Media platform. There are four factors involved with earning income through our compensation plan:

1	Refer members to the YourVoyce Social Media platform.
2	Invite and assist other in doing what you're doing – Build an organization of Marketing Executives that refer others to become members of the YourVoyce Social Media Platform.
3	Train and support your organization of Marketing Executives.
4	Use the YourVoyce Social Media Platform, and get paid to do it!

Preamble: Instead of earning our revenue through advertisement, which is the typical model of today's Social Media Platforms, the YourVoyce corporate team has instead elected to provide a path for individuals to earn commissions through our company, allowing us to share in our successes and our trials together, as we gather and refer customers to utilize our Social Media Platform. The single most important factor of the YourVoyce Compensation plan is to always remember that *all income earned by our Independent Sales Representatives , be it bonuses, recurring compensation or any other type of commissions, are paid through the annual Membership Subscriptions of YourVoyce customers.* Without *loyal* and *recurring* customers who purchase the licensing and use of our platform, no commission can be paid.

Although very few Social Media platforms charge for their use, here at YourVoyce we charge an annual subscription fee to become a Member in order to use the Social Media platform. Why you might ask? We believe that large corporations who advertise, and those they pay can be swayed to censor information for many different reasons. By establishing an affordable "paid for service", censorship and unfair practices by those who operate other Social Media platforms can be minimized. We are also a private company, and therefore we are much less regulated than the publicly traded Big Tech companies. We don't censor content. Going a step further, the YourVoyce Commission plan is actually going to PAY YOU for using it!

The information provided in this documentation explains our Compensation plan. This information is not necessarily representative of what you will earn, should you earn anything. The corporate team at YourVoyce believes in rewarding its sales force for the success of referring and gathering members to the YourVoyce platform. This takes effort, some organizational skills and a lot of hard work. Success in the YourVoyce Direct Marketing program will require those qualities as well as others, such as goal setting, leadership skills and, at times, a great deal of perseverance.

Some illustrations will be used in this documentation, but under no circumstances should these examples be interpreted as what will occur in everyone's organization. These are shown for illustrative purposes only and for conceptual understanding of the commission schedule and are not representative of what will actually occur.

As you review the information below, you may have questions that need to be answered. Be assured the YourVoyce team wants to answer those questions, most of which can be answered through the Training program you are offered after joining the Direct Marketing program. Nevertheless, write those questions down and feel free to send us an email, or simply ask the person who invited you to review this opportunity. Chances are they might already have your answer.

Our company and corporate team would now like to pass along an invitation to begin our venture together, including its opportunities, its successes, as well as its challenges, so that we can unite together as we show the world how to use a real, open and successful Social Media platform.

The follow is a list of definitions to help you understand some of the terms and acronyms that are commonly used when discussing Direct Marketing Compensation Plans, and in particular the YourVoyce compensation plan. Feel free to refer back to this chart as you review the compensation plan.

YVCP	YourVoyce Compensation Plan: What you are currently reading (this document).
Membership (Subscription)	A license granted to a person who subscribes to one of the YourVoyce Social Media Platform Levels, allowing the individual to log in to the platform and view, comment and create posts (Voyce-Its).
ISR	Independent Sales Representative : An individual who executes an Independent Sales Representative Agreement that is accepted by YourVoyce, pays the application fee of \$199 and is potentially eligible to earn commission in the YVCP.
PV	Personal Volume : The combined total of annual sales subscriptions that you , as an Independent Sales Representative refer and gather for Memberships to the YourVoyce Social Media Platform.
SV	Sales Volume : The combined total of annual sales subscriptions that others in a ten level downline organization, as Independent Sales Representative refer and gather for Memberships to the YourVoyce Social Media Platform.
QMR	Qualified Managing Representative: This position is defined below in the Leadership description of this document.
SMR	Senior Managing Representative: This position is defined below in the Leadership description of this document.
RD	Regional Director: This position is defined below in the Leadership description of this document.
ED	Executive Director: This position is defined below in the Leadership description of this document.
PD	Platinum Director: This position is defined below in the Leadership description of this document.



There are 8 ways to earn commission with the YourVoyce Opportunity.

	rVoyce Direct Marketing Compensation plan is designed to reward our Independent presentatives with 8 methods of compensation. Here are those methods;
1	Quick Start Bonus #1 (QSB1): Sponsor a new ISR and help them gather \$125 in personal membership sales and earn \$50. This bonus is paid out on a weekly schedule.
2	Quick Start Bonus #2 (QSB2): Help an existing <i>personally sponsored</i> ISR gather \$240 or more in personal membership sales and earn an additional \$35. This bonus is paid out on a weekly schedule.
3	SMR Bonus: Become a Senior Managing Representative and earn a \$35 leadership bonus, paid weekly for each new ISR that is sponsored into your SMR organization who gathers \$440 in membership sales. This leadership bonus is paid to an unlimited number of levels, or until another downline ISR achieves SMR status. This bonus is paid out on a bi-weekly schedule.
Ą	RD Bonus: Become a Regional Director and earn a \$25 leadership bonus, paid weekly for each new ISR that is sponsored into your RD organization who gathers \$440 in membership sales. This leadership bonus is paid to an unlimited number of levels, or until another downline ISR achieves RD status. This bonus is paid out on a bi-weekly schedule.
5	ED Bonus: As an Executive Director, earn a \$15 leadership bonus, paid weekly for each new ISF that is sponsored into your ED organization who gathers \$440 in direct sales. This leadership bonus is paid to an unlimited number of levels, or until another downline ISR achieves ED status. This bonus is paid out on a bi-weekly schedule.
6	PD Bonus: As a Platinum Director, earn a \$10 leadership bonus, paid weekly for each new ISR that is sponsored into your PD organization who gathers \$440 in direct sales. This leadership bonus is paid to an unlimited number of levels, or until another downline ISR achieves PD status. This bonus is paid out on a bi-weekly schedule.
7	Downline Commissions: Earn between 1% and 5% commission of each member's annual subscription to the YourVoyce platform, through a 10 level network organization. This commission is paid on a monthly schedule.
8	Get Paid To Post! The YourVoyce team not only wants you to earn traditional commissions, bu we want you to use the platform, and get paid to do it! We'll show you how in the documentation below. This commission is paid on a monthly schedule.

How do I get Started?

Getting started with the YourVoyce Direct Marketing plan is relatively simple. Get with the person who invited you to see the program, and let them help you complete our online Independent Sales Representative application, and submit a fee of \$199 with your application. All of this can be done online from our website located at https://corp.YourVoyce.com/ISR/GetStarted. Our secure ordering platform allows for the purchase through both credit and debit cards. We also accept mailed in applications with check, although there will likely be a delay in the processing of this payment method.

Next, consider becoming a YourVoyce Member so that you can utilize the product yourself. *It is not a requirement that you become a member yourself in order to earn commissions in this program*, but it is encouraged. Doing so will help you better understand the platform and the product you are selling to others. It will also allow your Personal Sales Volume to grow immediately.

Feature	Bronze	Silver	Gold	
Membership Price (Annual)	\$24.95	\$49.95	\$99.95	
Content Disk Space	1 GB	2 GB	Unlimited	
Number of Posts per Day	2	5	Unlimited	
Direct Messaging	×	\checkmark	✓	
Clubs Access	×	\checkmark	\checkmark	
Clubs Creation	×	×	\checkmark	
Advertising Allowed	×	×	\checkmark	

You, and those you invite to be Members can chose from the following Membership Platform Levels:

While setting up your ISR account, you will also be provided the opportunity to become a member at one of the Member levels listed above. *Once inside the platform*, a link is provided for you to begin inviting others to join you on the YourVoyce platform.

Now, it's time to learn how the compensation program works and how you can earn revenue as an Independent Sales Representative. Your strategy should be simple. Never over complicate the most basic concept in our program; *Repetition, Repetition, Repetition. Become a QMR quickly!*

Jump start your new business: After you have submitted your application and ISR fee, *do not delay*. Immediately begin by letting others know about our Social Media Platform Membership and help them get setup with one of the Membership Levels (Bronze, Silver or Gold as described above). Repeat this until you have successfully gathered enough new Memberships to satisfy \$440 in Personal Sales Volume (PV). Second, invite three (3) others that want to earn extra income to join you in doing the same thing.

Remember the phrase: Some will, some won't, so what, go on!

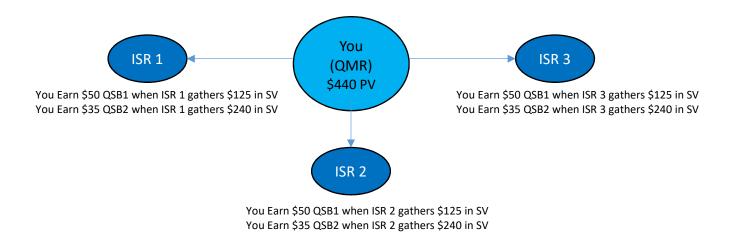
In your perseverance to successfully build your business, you should plan on asking enough people to become members of the Social Media Platform so that you go above and beyond. You will need a minimum of \$440 in Personal Sales Volume to be truly successful in this business. As you do this, you will find different types of people with different types of personalities. Some will think you're crazy, others will think your just plain nuts. And those that you least expect to join, just might! Be persistent in your beliefs and your desire for reward. Most successful people are. Keep asking others to become members of our Social Media Platform until you achieve \$440 in PV.

The next step is to seek out some business partners. These are those people that you believe may have a desire to earn extra income, just like you. Find three of those people to start with. Ask them to repeat the process you are working through yourself and help them to complete the ISR application and submit their \$199 ISR application fee. Now you can work together as a team to become successful in this business. *There is no limit to the number of ISRs you can personally sponsor into the program.*

After having gathered \$440 in PV and after having sponsored three (3) other Independent Sales Representative to join you as business partners, you will become known as a Qualified Managing Representative (**QMR – See Diagram #1 below**). *Doing this qualifies you to be able to earn all of the commissions possible in the program*. In particular, you will be qualified to earn all commissions throughout our ten (10) level downline program, qualified to earn Leadership bonuses, and qualified to earn commissions paid on Members posting to the Social Media Platform.

As you spend your time and effort becoming a QMR, you need to assist and help your newly sponsored ISRs to become QMRs themselves. As you do this, our program allows you to earn Quick Start Bonuses after your newly sponsored ISRs each gather their own YourVoyce Memberships. When each achieves gathering \$125/YR in Sales Volume or more, you will earn a one-time \$50 bonus for each (QSB1). Going further, after your newly sponsored ISRs each achieves gathering \$240/YR in Sales Volume or more, you will earn an additional \$35 bonus for each (QSB2). The Quick Start Bonuses are paid out *weekly*.

Diagram #1: Become a Qualified Managing Representative



Now keep going and assist all three of your personally sponsored ISRs in becoming their own QMRs, and in doing so, you will have successfully achieved you first Leadership Position, known as a Senior Managing Representative (SMR).

ISR 1 Earns \$50 QSB1 when ISR 1-1, 1-2 and 1-3 each gathers \$125 in SV ISR 3 Earns \$50 QSB1 when ISR 3-1, 3-2 and 3-3 each gathers \$125 in SV ISR 1 Earns \$35 QSB2 when ISR 1-1, 1-2 and 1-3 each gathers \$240 in SV ISR 3 Earns \$35 QSB2 when ISR 3-1, 3-2 and 3-3 each gathers \$240 in SV You ISR 3 ISR 1 ISR 1-3 (SMR) ISR 3-3 QMR QMR \$440 PV ISR 1-2 ISR 1-1 ISR 3-1 ISR 3-2 ISR 2 QMR ISR 2-1 ISR 2-3 ISR 2-2

Diagram #2: Become a Senior Managing Representative

ISR 2 Earns \$50 QSB1 when ISR 2-1, 2-2 and 2-3 each gathers \$125 in SV ISR 2 Earns \$35 QSB2 when ISR 2-1, 2-2 and 2-3 each gathers \$240 in SV

Learn the concept of Repetition!!

As a Senior Managing Representative, you are now on your way to learning how the program works. It is all about repetition. Remember that we only do four things; 1) Gather YourVoyce Members to use the Social Media Platform, 2) Sponsor others as ISRs who want to earn commissions, 3) Teach those that you sponsor to do what you're doing, and 4) Use the Social Media Platform and Voyce your opinions, while getting paid to do it!

Quick Review; You became a QMR and you helped three (3) others become QMRs. You earned your first Leadership promotion to SMR, all while earning some Quick Start bonuses along the way. After this promotion, you are now eligible to earn *Leadership Bonuses* as you continue to grow your network! You are also beginning to grow a downline organization that, over time will earn you long term recurring commission. We'll get to that in a bit.

It is now time to *personally sponsor* some additional ISRs and gather a few more YourVoyce Memberships. Start a new organization by personally sponsoring one, two, three or more additional ISRs, and assist them in becoming QMRs! Just repeat what you did when you first started. In doing so, you will be earning additional Quick Start bonuses from helping those you personally sponsor become QMRs. A major key point to stress here is to **teach** your QMRs to repeat the process. Have them assist their own personally sponsored ISRs to become QMRs, and so on, and so on.

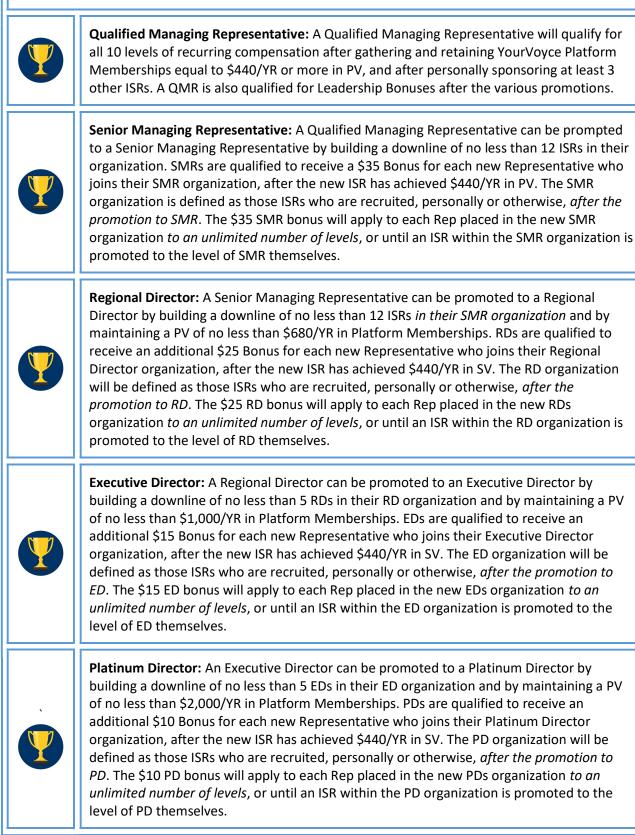
Now for the *Senior Leadership bonus*; For each and every new ISR that joins your Senior organization, you as the Senior Managing Representative, will earn an SMR bonus of \$35, *to an unlimited number of levels, or until another downline ISR achieves SMR status*. This can become a substantial sum of earned income if you learn, *and teach*, the concept of repetition.

Next, we are going to ask you to add to your PV to achieve \$680 in YourVoyce Membership sales. Build your SMR organization to a total of twelve or more ISRs, and earn a promotion to Regional Director (RD), allowing you to earn even more in Leadership bonuses, while at the same time continuing to build your long term recurring revenue.

Review the "Leadership Levels" table on the follow page for how to continue to get promoted in the YourVoyce Compensation Program. For those who truly want to excel, we have Executive and Platinum Level Leadership positions that you may want to achieve. YourVoyce holds "Bonus Pools" as the ultimate revenue source offered to its Independent Sales Representatives. As a Platinum Leader, we offer a prestigious position in which you can share in these significant bonus pools, in addition to the standard commissions outlined in this document. We make no claim as to what it takes to achieve such a position, except that you should expect it to be grueling, and if obtained, very financially rewarding.

Repeat, Repeat and Repeat Again!

YourVoyce Leadership Levels



We realize the information in this documentation can be overwhelming. Take a break, get some coffee (or whatever), stand up and stretch your legs. But come back and we'll pick up on the next method of earning income in our Compensation Plan.

Your Retirement Fund – The Downline Compensation Plan

There's no question that most people like to compile a retirement fund while they work and mature in their traditional careers and jobs. We believe in that same concept. You should be compensated long term for your efforts. This is why we have built into our compensation program, a method of building this retirement income stream as you work through our compensation program. There is also no secret in the fact that most retirement funds start at \$0, and they tend to grow rather slowly. Sometimes it seems as if they will never get to where we want them to be. But then one day you turn around and you see that the compounding interest associated with your retirement fund is finally showing true and real results. They became meaningful to you.

The same applies here in our Compensation plan. As you were building your downline of personally sponsored ISRs, working hard and proving your worth by getting promoted to a Senior Managing Representative, and then again to a Regional Director, you were also building a recurring revenue platform that starts your own "retirement fund". We offer a ten (10) level downline compensation program, which pays you a percentage of all annual Membership Fees paid by all memberships that were gathered by you and others in your organization. Here's how that works;

Downline Level	Percentage Earned
Personally Gathered	Earn 3% of all personally gathered Annual Memberships
Level 1	Earn 2% of all Memberships gathered by your personally sponsored ISRs
Level 2	Earn 1% of all Memberships gathered by your Level 2 ISRs
Level 3	Earn 1% of all Memberships gathered by your Level 3 ISRs
Level 4	Earn 1% of all Memberships gathered by your Level 4 ISRs
Level 5	Earn 1% of all Memberships gathered by your Level 5 ISRs
Level 6	Earn 2% of all Memberships gathered by your Level 6 ISRs
Level 7	Earn 5% of all Memberships gathered by your Level 7 ISRs
Level 8	Earn 1% of all Memberships gathered by your Level 8 ISRs
Level 9	Earn 1% of all Memberships gathered by your Level 9 ISRs
Level 10	Earn 1% of all Memberships gathered by your Level 10 ISRs

In order to receive the percentage of payout per level shown above, y**ou must be a QMR**. The single exception is that you are automatically awarded the 3% for all personally gathered memberships, regardless of qualification. As stated above, this income stream is a slow building process, but it can become genuinely rewarding in the long term. We make no guarantee as to how, or whether your organization will grow, or how it will perform, but we do guarantee to pay the percentages out to you for each and every member that is gathered by your organizations ISRs, and on a monthly annualized basis.

How much money can I make?

We will try to assist in the understating of this question using the following diagrams and information. Please note that this is for example purposes only and is not intended to suggest that your business and organization will perform as described below.

In Diagram #3 below, you become a QMR by gathering Members to the YourVoyce Platform, enough subscribers to equate to \$440 of annual subscriptions (your PV). You have also *personal sponsored* ISRs 1, 2 and 3 in this illustrative example.

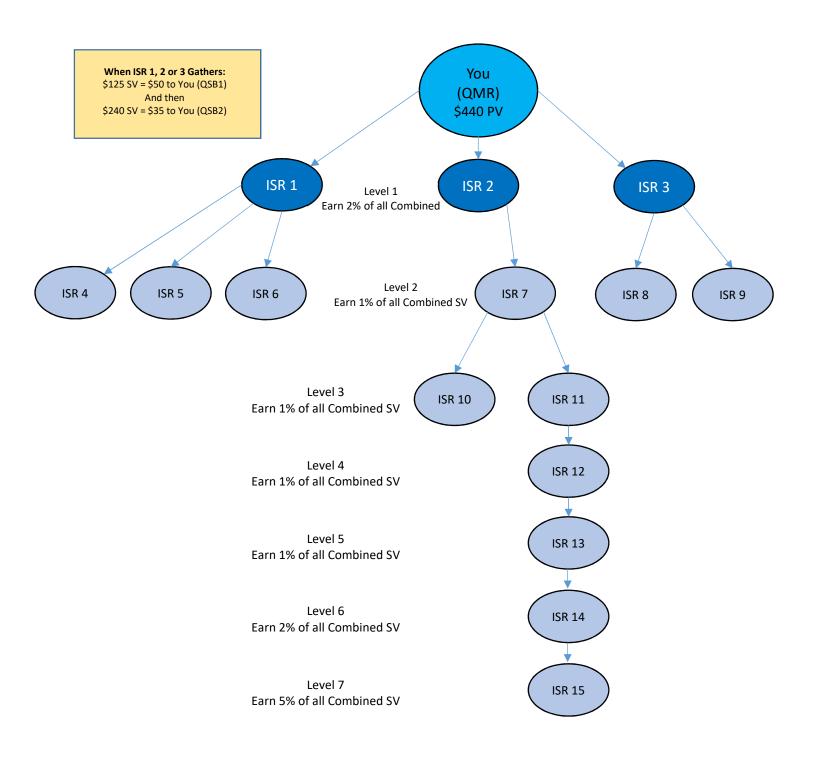
After each of your *personally sponsored* ISRs gather \$125 in Sales Volume for their own gathered Members, you will have earned \$50 for each through Quick Start Bonus #1 (QSB1). Then, assisting them in gathering a total Sales Volume (SV) of \$240 in YourVoyce Memberships, you will have earned an additional \$35 for each through Quick Start Bonus #2. After you accomplish this, you will have earned a total of \$255 in Quick Start Bonuses. While you did this, you are also beginning to accumulate your recurring commissions through the downline levels. You are paid 3% of those annual memberships that you gathered yourself, plus 2% of the total memberships of each of your personally sponsored ISRs (ISRs 1, 2 and 3 in the diagram), plus 1% for all memberships gathered by all ISRs on levels two, three, four and five. As your organization grows, you will be paid 2% commission for all memberships gathered by ISRs on your sixth level, a whopping 5% for those gathered on your seventh level, and also 1% for all memberships gathered on levels eight through 10.

We cannot predict how, or even if your organization will grow, and chances are neither can you. But using the focused pattern of becoming a QMR, and helping your personally sponsored ISRs become QMRs, and those ISRs helping their own personally sponsored ISR become QMRs, and so on, and so on, you are free to use your own predictive methods to figure out what you might want to earn through our program.

You will note in Diagram #3 below, that you are of QMR status (you have \$440 in PV and you have personally sponsored 3 ISRs). Because of the growth of your organization, which shows at least twelve (12) total ISRs in your organization, *you will now have also graduated to your first Leadership position, and will now hold the title of a Senior Managing Representative.*



Diagram #3

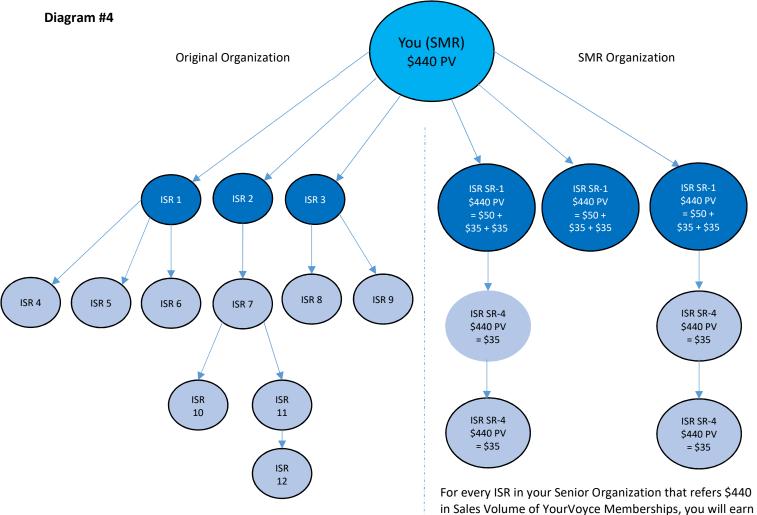


Continuing on to Diagram #4 below, as a Senior Managing Representative, you are now eligible to earn Leadership bonuses. *It's time to go wide*! Begin your SMR organization and repeat the process you did originally. Sponsor additional ISRs and maintain or grow your PV.

For each new personally sponsored Representative that you assist in achieving \$120 in Membership Sales in your Senior Organization, you will once again receive the \$50 Quick Start Bonus #1 (QSB1). Assist them in obtaining an SV of \$240 and earn the \$35 QSB2. Assist them in gathering \$440 in SV, and earn your Senior Leadership Bonus for each of an additional \$35.

*** For every ISR in your Senior managing Representative Organization that achieves \$440 in PV, you will receive a \$35 SMR Leadership Bonus **that extends to an unlimited number of levels.** There is a six month window of opportunity to earn the Senior Managing Rep Bonus.

*** Also remember that as you "go wide", you are expanding your long term residual & Recurring Commission on all 10 Levels of your entire organization.



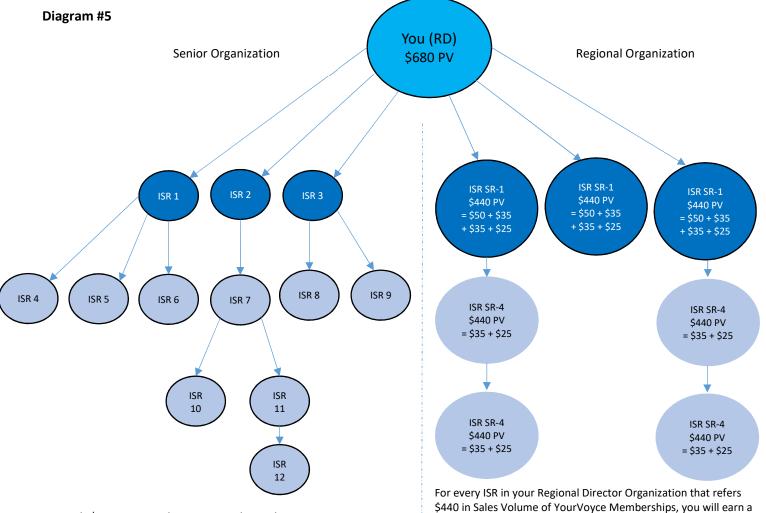
With \$440 in PV and 12 active Independent Reps in your downline (3 personally sponsored), you are promoted to the Leadership position of Senior Managing Representative.

For every ISR in your Senior Organization that refers \$440 in Sales Volume of YourVoyce Memberships, you will earn a \$35 Leadership Bonus as their Senior Managing Rep. This bonus opportunity exists to Unlimited Levels, or until another ISR within the SMR organization is promoted to the level of SMR themselves.

The Promotion to Regional Director: In Diagram #5 below, you persevered in building your Senior Managing Representative organization to twelve (12) or more ISRs and you increased your PV to \$680 in YourVoyce Memberships. You are now promoted automatically to the position of Regional Director, and are eligible to earn additional Leadership bonuses. *It's time to go wide again*!

Begin your RD organization and repeat the process you did originally. Sponsor additional ISRs and grow your PV. For each new personally sponsored Representative that you assist in achieving \$120 in Membership Sales in your Regional Organization, you will once again receive the \$50 QSB1. Assist them in obtaining an SV of \$240 and earn the \$35 QSB2. Assist them in gathering \$440 in SV, and earn your Senior Leadership Bonus of \$35 *plus* a \$25 Regional Director Bonus. *There is a six month window of opportunity to earn the Senior Managing Rep Bonus*.

*** For every ISR in your Regional Director Organization that achieves \$440 in PV, you will receive a \$35 SMR Leadership Bonus **PLUS** a \$25 RD Leadership Bonus **that extends to an unlimited number of levels.** Also remember that as you "go wide", you are expanding your long term residual & Recurring Commission on all 10 Levels of your entire organization.



With \$680 in PV and 12 active Independent Reps in your Senior Organization downline, you are promoted to the Leadership position of Regional Director. \$440 in Sales Volume of YourVoyce Memberships, you will earn a \$35 Leadership Bonus as their Senior Managing Rep and a \$25 Leadership Bonus as their Regional Director. This bonus opportunity exists to Unlimited Levels, or until another ISR within the RD organization is promoted to the level of SMR or RD themselves.

As you continue to build your organization, there are two additional promotional levels you can achieve. This document will not go into those promotional levels in detail, but be assured they work very similarly to those already described above. The Leadership Positions of Executive Director and Platinum Director are covered in detail in your ISR Training. All leadership positions must maintain their expected level of YourVoyce membership PV to remain qualified to retain their earned commissions and bonuses.

In answering the question of "How Much Money can I make?"... that answer all depends on your persistence level, your desire to earn extra money, and your willingness to "stick-to-it-ivness". There is however, the most intriguing method of earning income that we have not yet discussed.

Get Paid to Post! In an effort to "juice up" the already worthy commission schedule, *we also offer the unique opportunity* to pay commissions for actually using the YourVoyce Social Media Platform. In fact, we have developed a method in which you can *get paid for every single post* that a member posts (we call them Voyce-Its), provided that these members exist within your 10 level downline organization.

YourVoyce, as a company, is reserving 5% of our annual Membership Revenue and applying that money toward paying for people to use the Social Media platform. You must be an Independent Representative in order to qualify for this income. You must also be a Qualified Managing Representative in order to share in this particular commission schedule. The number of Voyce-Its from Members who are also Independent Sales Representative's shall be limited to a maximum of one-third of the total Voyce-Its ("the Cap") within a Representative's 10 level downline organization. Voyce-Its from Members who are also Independent Sales Representatives in excess of the Cap shall be carried forward for a maximum of three (3) months.

Here's how it works; just like other Social Media Platforms, every "Voyce It" (post) has the ability to be "Liked", "Re-Voyced", "commented on", and "shared" with others. For this particular commission schedule, we will be monitoring the "Likes" and the "Re-Voyce It" counters. These counters have a "weight" associated with each as described below in the following table. Each and every post made from members within your 10 level downline will count toward one of these designated weights. The highest rating of any given post, at a designated cut-off time, will be applied toward the commission payout for each individual Voyce-It post.

Post Weight Definitions	Commission Weight %
Post with no Likes or Re-Voyces	1%
Post with 1 or more Likes	2%
Post with 1 or more Re-Voyces	3%
Post with 10 or more likes	5%
Post with 10 or more Re-Voyces	7%
Post with 100 or more Likes	10%
Post with 100 or more Re-Voyces	15%
Post with 1,000 or more Likes	20%

Get Paid To Post! (continued...)

On the last working business day of each calendar month, YourVoyce will be reserving 5% of its annualized membership revenue for that month, and distributing it to each post using the weighted value as described above. For proper revenue sharing, we will then divide each posts value by 10, and distribute that value to each level of your downline.

There is absolutely no way we can speculate as to what kind of revenue you can earn from this, and in all honesty, no one can. What we can say, is that the more members you maintain in your downline, the more revenue sharing you will enjoy.

We can also suggest that the more your members Voyce something, and "like" and "Re-Voyce" other posts, the better chance you will have in obtaining a larger slice of this recurring revenue stream.

As an illustrative example, Twitter[™] has 199 million Active Daily Users, which create over 500 million tweets per day as of the beginning of year 2021. If, over time, you were to develop an organization maintaining 25,000 members within your 10 level downline, each posting 3 times per day, we can see instances where this revenue can become quite substantial. We anticipate the "value" of each post created to be in the range of \$0.0001 to \$0.6 per post. You're free to do your own math.

Looking ahead, our company anticipates our "Paid To Post" commission schedule to look similar to the following table for each ½ million memberships. We anticipate paying out over \$100,000 per month, or \$1.2 million per year, per ½ million memberships, distributed throughout the organization.

And remember, this commission is earned for doing what you like to do...Voyce It!!

Feel free to post all you want!

		Posts /		\$ Paid on	Value of
Post Weight Definitions	% Posts Expected	Month	Weight %	post	Post
Post with no Likes or Re-Voyces	50.00%	16,838,096	1%	\$1,075.49	\$0.0001
Post with 1 or more Likes	25.00%	8,419,048	2%	\$2,150.97	\$0.0003
Post with 1 or more Re-Voyces	12.50%	4,209,524	3%	\$3,226.46	\$0.0008
10 or more likes	6.25%	2,104,762	5%	\$5,377.43	\$0.0026
10 or more Re-Voyces	3.13%	1,052,381	7%	\$7,528.40	\$0.0072
100 or more Likes	1.56%	526,191	10%	\$10,754.85	\$0.0204
100 or more Re-Voyces	0.78%	263,095	15%	\$16,132.28	\$0.0613
1,000 or more Likes	0.39%	131,548	20%	\$21,509.71	\$0.1635
1,000 or more Re-Voyces	0.20%	65,774	37%	\$39,792.96	\$0.6050
Totals	100%	33,610,419	100%	\$107,548.54	

Getting back to the question of "How much money can I make?"

The Answer is – that is really up to you! If you have enough perseverance and patience and if you are willing to work hard for your rewards, be assured we will be right there with you rooting you on. It is a goal of our company to create as many Executive and Platinum lever directors as we possibly can. Our expectation is that at least 1% of our Independent Representatives will become Executive Directors, and that 8% of all Representatives will become Regional Directors. We hope we're wrong, and that we double, or even triple those numbers. In our program, you are free to work part time or full time. We realize that some people will work a few hours a week, some will work many hours a week. We also realize that others will not work at all.

As a last example, let's focus on becoming a Regional Director and see what can be earned through the program;

As a new startup, the cost of your business is \$199. We've shown you that by gathering \$440 in PV and sponsoring three other Independent Representatives promoted you to a QMR, qualifying you for all available types of compensation in the program. The Quick start bonuses will earn you a total of \$255 if you sponsored three others to begin with, who each gather \$240 in SV. You could double those earnings by sponsoring six ISRs. *There is no limit to the number of ISRs you can sponsor into the program.*

In your SMR organization, let's assume 100 new reps were sponsored by others in your downline during any given month, and over time, they each gathered \$440 in Sales volume. The \$35 SMR bonus paid on each would provide \$3,500 in earnings. Now let's assume that 60 new reps were sponsored by others into your Regional Director organization during the same month, and over time, they each gathered \$440 in Sales volume. The Regional Bonus compensation would earn you and additional \$3,600.

As time goes on, those reps sponsor others, who sponsor others, and so on. The key is that they are also adding members to the YourVoyce platform, allowing the earnings potential for everyone.

Remember that you are also continuing to build your Long Term Residual Income, through the 10 level downline program. Depending on the depth and width of your existing downline, we could assume you have built an organization that could have a couple thousand Representatives in it, each gather YourVoyce memberships and earning you a couple thousand dollars more each month.

As an illustrative example to the recurring commission potential, you can refer to the table below. This is a view of a "perfect world" matrix using a multiple of three representatives per level, each having gathered \$440 in Personal Sales Volume. In terms of potential, you will see that there is plenty of opportunity to earn extra income through our program. We also realize that some will take longer to work the program than others, thereby reducing the probable recurring earnings outcome. The chart below is in terms of *annual* income potential for this particular matrix.

Recurring Commission Sche	nple			10%	
Level	% Paid # of Reps		PV	Full Payout	Probable
Personally Gathered	3%	1	\$440	\$13.20	\$1.32
Level 1	2%	3	\$1,320	\$26.40	\$2.64
Level 2	1%	9	\$3,960	\$39.60	\$3.96
Level 3	1%	27	\$11,880	\$118.80	\$11.88
Level 4	1%	81	\$35,640	\$356.40	\$35.64
Level 5	1%	243	\$106,920	\$1,069.20	\$106.92
Level 6	2%	729	\$320,760	\$6,415.20	\$641.52
Level 7	5%	2187	\$962,280	\$48,114.00	\$4,811.40
Level 8	1%	6561	\$2,886,840	\$28,868.40	\$2,886.84
Level 9	1%	19683	\$8,660,520	\$86,605.20	\$8,660.52
Level 10	1%	59049	\$25,981,560	\$259,815.60	\$25,981.56
Totals	19%	88573	\$38,972,120	\$431,442.00	\$43,144.20

The earnings depicted are not representative of the income you will earn. YourVoyce makes no guarantees or projections of income, as such representations may be misleading. Your success depends on your effort, commitment, skill, and leadership abilities, and how effectively you exercise these qualities.

And finally, let's not forget to add in our "Get Paid to Post" commission as described above. As a Regional Director, we could assume you have also gathered enough memberships to obtain some percentage of the significant "Pay Per Post" commission schedule.

We anticipate our Regional Directors will earn an average of between \$2K and \$20K per month in our program. We hope it's more.

From the example above, we hope you can see that there is ample opportunity to earn significant income in the YourVoyce Compensation Plan. It is impossible to tell you exactly how much you can earn through our program, but we do know the key is through **Repetition in building QMRs**. It's the key to the success of your business. And so we will leave it to you to determine how much you want to earn and how many others you are willing to assist in earning what they want. What you are willing to do to earn it?

In addition to the income opportunity and the generous commission schedule, be assured YourVoyce is dedicated to your business success. The tracking of your personally gathered Platform Members and your downline organization is fully automated, managed and maintained through our back-office processes. As an Independent Sales Representative, we also offer you an optional online web portal for you to be able to monitor and maintain your business for a mere \$5/month. This back-office web portal is your "window" into your business. You will be able to monitor the automated sign-up process and track Members and Reps as they appear throughout your entire ten level organization. You can view commissions due you, see pay schedules, establish lead generations, email invitations to others, and view your entire ten (10) level downline organization structure so that you can focus on the four (4) things critical to keeping your business growing; 1) gathering YourVoyce Members, 2) Sponsoring other Reps into your downline organization who gather other YourVoyce Platform and getting paid to do it!

In addition, and as part of your ISR application fee, we include a flexible training program that is geared for your schedule. Through our online resources, we are providing an ever expanding series of Training Videos that can be found on our website located here; <u>https://Corp.YourVoyce.com/ISR/Training</u>. Feel free to watch them as your schedule allows. Over time, we will also provide a series of live corporate training sessions which will be scheduled and announced from the same link listed above. Both of these resources will provide valuable information on the functionality of the YourVoyce Commission Schedule, the YourVoyce Social Media Platform as well as the use of the Independent Rep Back-Office web portal. All training resources are available to you as part of your \$199 ISR application fee.

With that, we will leave you with a quote from one the best; "You Can Have Everything In Life You Want, If You Will Just Help Enough Other People Get What They Want." – Zig Ziglar

In conclusion, we hope this document is enough to enlighten you, but more importantly to advise you on your decision to become an Independent Representative of YourVoyce. We believe we have developed a fair and open opportunity for you and others, and we look forward to meeting you in an ISR Training Session, and inside the Platform itself.

Once again, to get started, get with the person who invited you to review this, and let them help you get setup as your own Independent Sales Representative, and get started earning some extra income.

Sincerely,

The YourVoyce Corporate Team

Income Disclosure Statement

The YourVoyce Corporation, being a startup company in the year 2021 has no historical data or facts to ascertain any true, reflective means of income earnings for an Independent Sales Representative to date. The following chart format will be used as we expand and grow this opportunity so that we can track and share data with each and everyone one of you that choose to partake in this income opportunity. Over time, we will provide high, low, and average monthly income information, as well as annualized averages of how our Independent Sales Representatives perform in our program. These results will be posted on our Corporate Website on a scheduled basis as we develop the program.

		Monthly Income					Weeks to Advance Rank		
Leadership Rank	% Monthly Rank	High	Low	Avg	Annualized Avg. Income	Monthly Avg. Hrs. Worked	Min	Max	Avg
Independent Sales Rep	TBD						N/A	N/A	N/A
Qualified Managing Rep	TBD						-	-	-
Senior Managing Rep	TBD						-	-	-
Regional Director	TBD						-	-	-
Executive Director	TBD						-	-	-
Platinum Director	TBD						-	-	-